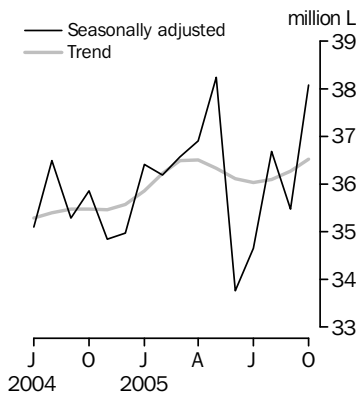


SALES OF AUSTRALIAN WINE AND BRANDY BY WINEMAKERS

EMBARGO: 11.30AM (CANBERRA TIME) TUES 6 DEC 2005

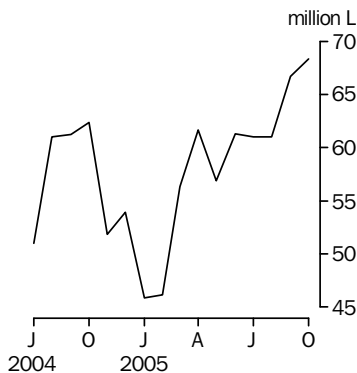
Australian produced wine

Domestic sales



Australian produced wine

Exports
Original



INQUIRIES

For further information about these and related statistics, contact the National Information and Referral Service on 1300 135 070 or Damian Sparkes on Adelaide (08) 8237 7425.

KEY FIGURES

	Oct 2005	Sep 2005 to Oct 2005	Oct 2004 to Oct 2005
	'000 L	% change	% change

TREND ESTIMATES

Australian produced wine

Domestic wine sales	36 531	0.7	3.0
White table wine sales	17 757	0.5	2.2
Red and rosé table wine sales	13 068	0.1	2.6

SEASONALLY ADJUSTED

Australian produced wine

Domestic wine sales	38 078	7.3	6.2
White table wine sales	18 268	6.6	2.1
Red and rosé table wine sales	13 389	3.7	6.6

KEY POINTS

TREND ESTIMATES

- The trend estimate for domestic sales of Australian produced wine was 36.5 million litres in October 2005, an increase of 0.7% on September 2005 and 3.0% on October 2004.
- The trend estimate for domestic sales of white table wine increased 0.5% on September 2005 and 2.2% on October 2004. Red and rosé table wine increased 0.1% on September 2005 and 2.6% on October 2004.

SEASONALLY ADJUSTED ESTIMATES

- The seasonally adjusted estimate for domestic sales of Australian produced wine was 38.1 million litres in October 2005, an increase of 7.3% on September 2005.
- The seasonally adjusted estimate for other wine increased 18.3% on September 2005 and was a significant contributor to the overall increase in domestic wine sales.
- The seasonally adjusted estimate for domestic sales of white table wine increased 6.6% on September 2005, while red and rosé table wine increased 3.7%.

ORIGINAL ESTIMATES

- In original terms, 39.6 million litres of Australian produced wine were sold domestically by winemakers in October 2005, an increase of 4.2% on September 2005, but a decrease of 0.5% on October 2004.
- Exports of Australian produced wine increased 2.5% on September 2005 to 68.4 million litres in October 2005. Australia exported 691.2 million litres with a value of \$2.8 billion in the twelve months ending October 2005, an increase of 10.8% in volume and 5.4% in value over the corresponding period to October 2004.

NOTES

FORTHCOMING ISSUES

<i>ISSUE</i>	<i>RELEASE DATE</i>
November 2005	11 January 2006
December 2005	6 February 2006
January 2006	6 March 2006
February 2006	6 April 2006
March 2006	5 May 2006
April 2006	5 June 2006



CHANGES IN THIS ISSUE

There are no changes in this issue.

DATA NOTES

There are no data notes in this issue.

ROUNDING

Where figures have been rounded, discrepancies may occur between sums of the component items and totals.



ABBREVIATIONS

\$m	million dollars
ABS	Australian Bureau of Statistics
AWBC	Australian Wine and Brandy Corporation
f.o.b.	free on board
HS	Harmonized Commodity Description and Coding System (Harmonized System)
L	litre
L al	litres of alcohol

Dennis Trewin
Australian Statistician

DOMESTIC AUSTRALIAN TABLE WINE SALES TREND

TOTAL WHITE AND RED/ROSÉ TABLE WINE

The trend estimate for total sales of white table wine increased 0.5% on September 2005 and 2.2% on October 2004. The trend estimate for total red and rosé wine increased 0.1% on September 2005 and 2.6% on October 2004.

TOTAL WHITE AND RED/ROSÉ TABLE WINE: Trend

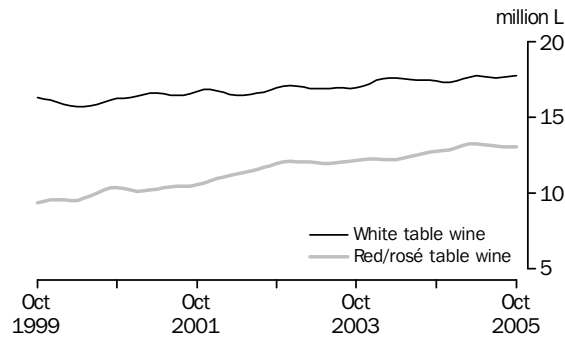


TABLE WINE, GLASS CONTAINER LESS THAN 2 LITRES

The trend estimate for sales of white table wine in glass containers of less than 2 litres increased 2.0% on September 2005 and 6.4% on October 2004. The trend estimate for red and rosé wine sales in glass containers of less than 2 litres increased 0.4% on September 2005 and 6.3% on October 2004.

TABLE WINE, Glass container less than 2 litres: Trend

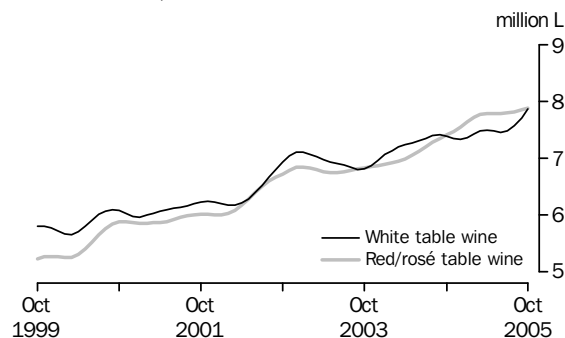
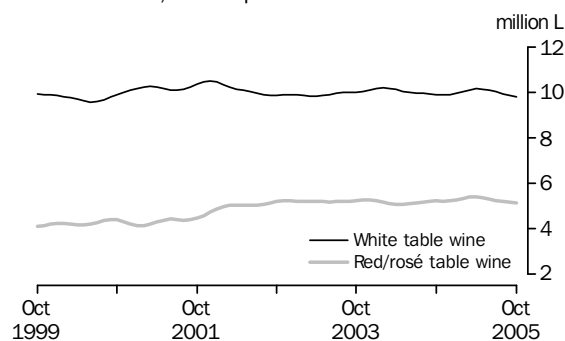


TABLE WINE, SOFT PACK CONTAINERS

The trend estimate for domestic sales of white table wine in soft packs decreased 0.7% on September 2005 and 1.2% on October 2004. The trend estimate for red and rosé wine in soft packs decreased 0.5% on September 2005 and 1.6% on October 2004.

TABLE WINE, Soft pack containers: Trend

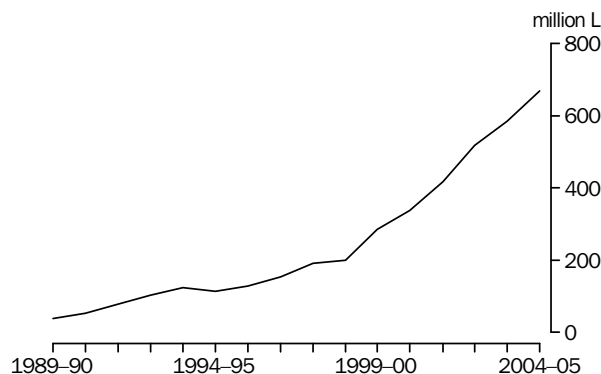


EXPORTS OF AUSTRALIAN PRODUCED WINE

ANNUAL EXPORTS OF AUSTRALIAN PRODUCED WINE

The graph below shows that there has been steady growth in original terms in the quantity of exports of Australian produced wine over the last fifteen years. In 1989–90, 38.1 million litres of wine were exported. Exports gradually grew over the next three years to reach over 100 million litres in 1992–93. By 1998–99 exports had reached 200.9 million litres. Since then there has been rapid growth with 284.9 million litres of wine exported in 1999–2000, a 41.8% rise on 1998–99. Over the following three years there were rises of 18.7%, 23.7% and 24.0% respectively. Wine exports continued to rise in 2003–04 reaching 584.3 million litres, a 12.7% increase on 2002–03. In 2004–05 exports totalled 669.7 million litres, an increase of 14.6% on 2003–04.

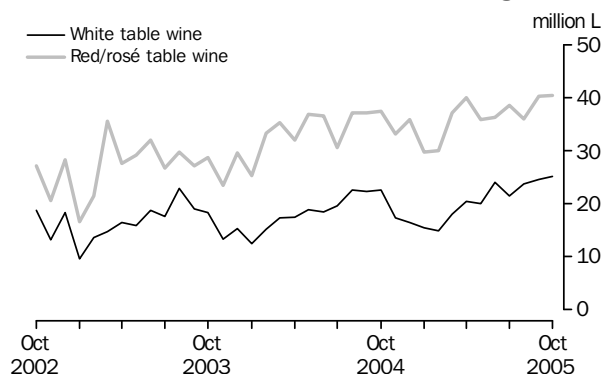
EXPORTS OF AUSTRALIAN PRODUCED WINE, Annual totals: **Original**



EXPORTS OF WHITE AND RED/ROSÉ TABLE WINE

In original terms, 68.4 million litres of Australian produced wine were exported in October 2005, an increase of 2.5% on September 2005 and 9.6% on October 2004. In October 2005, 25.2 million litres of Australian produced white table wine were exported, an increase of 2.2% on September 2005 and 11.2% on October 2004. Australia exported 40.5 million litres of Australian produced red and rosé table wine in October 2005, an increase of 0.4% on September 2005 and 8.1% on October 2004.

EXPORTS OF TABLE WINE BY TYPE: **Original**

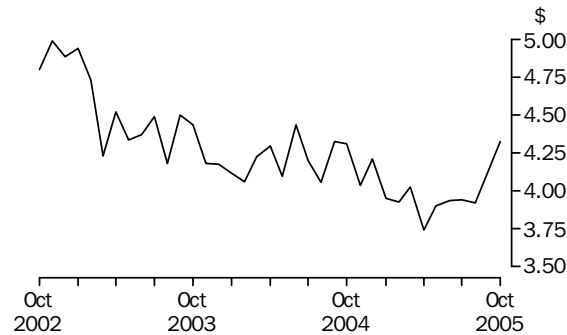


EXPORTS OF AUSTRALIAN PRODUCED WINE *continued*

UNIT VALUE OF WINE EXPORTS

In original terms, 68.4 million litres of wine valued at \$295.6m were exported in October 2005, an increase of 2.5% in quantity and 7.3% in value on September 2005. The average value of Australian wine exported in October 2005 was \$4.32 per litre, up from \$4.31 per litre in October 2004, and \$4.13 per litre in September 2005.

UNIT VALUE OF WINE EXPORTS: Original



DIFFERENCES BETWEEN ABS AND AWBC WINE EXPORT FIGURES

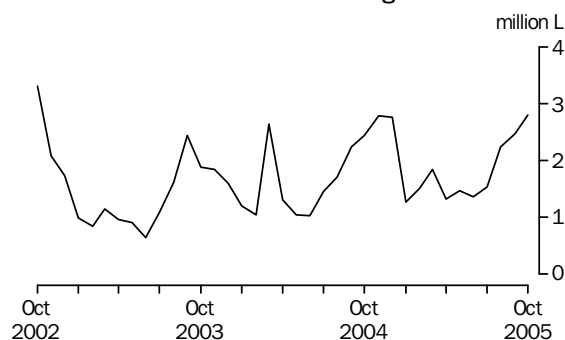
The value of wine exports reported in this publication is derived by the Australian Bureau of Statistics (ABS) from customs export records and the ABS converts the value on the day of shipment, at the daily conversion rate (see paragraph 10 of the Explanatory Notes for more detail). The Australian Wine and Brandy Corporation (AWBC) also report the value of exports and the exporter makes the conversion when submitting wine for export approval. With the AWBC method, it is expected that some of the conversions will occur at hedged rates. This does not occur with the ABS method. For October, the value reported by the ABS was \$295.6m, while the AWBC value was \$291.4m. When the Australian exchange rate is moving significantly the alternative methods will result in diverging valuations.

IMPORTS AND DISPOSALS OF AUSTRALIAN PRODUCED WINE

WINE IMPORTS CLEARED FOR HOME CONSUMPTION

In original terms, 2.8 million litres of wine, valued at \$22.9 million were imported in October 2005, an increase of 13.5% in quantity and 2.6% in value on September 2005. The average value of wine imports cleared for home consumption in October 2005 was \$8.20 per litre, down from \$8.35 per litre in October 2004.

WINE IMPORTS CLEARED: Original



DISPOSALS OF AUSTRALIAN PRODUCED WINE AND WINE AVAILABLE FOR CONSUMPTION IN AUSTRALIA

The original data for the September quarter 2005 shows that wine available for consumption in Australia increased 2.4% on the same quarter in 2004. Domestic sales of Australian wine increased 1.8%, and wine imports increased 15.7%. Total disposals of Australian produced wine increased by 6.1% on the same quarter in 2004 with exports increasing by 8.9%.

<i>Period</i>	<i>Domestic sales of Australian produced wine (A)</i> '000 L	<i>Wine imports cleared for home consumption (B)</i> '000 L	<i>Wine available for consumption (A + B)</i> '000 L	<i>Exports of Australian produced wine (C)</i> '000 L	<i>Total disposals of Australian produced wine (A + C)</i> '000 L
2002-03	402 479	17 112	419 591	518 595	921 074
2003-04	417 378	18 737	436 115	584 319	1 001 697
2004-05	430 131	22 139	452 270	669 720	1 099 851
Sep Qtr 2004	110 954	5 396	116 350	173 292	284 246
Sep Qtr 2005	112 944	6 241	119 185	r188 769	r301 713

r revised

DOMESTIC SALES OF AUSTRALIAN WINE, By container type

Period	WHITE TABLE WINE			RED AND ROSÉ TABLE WINE			Total table wine	Total other wine	Total wine
	Glass less than 2 litres	Soft packs(a)	Total(b)	Glass less than 2 litres	Soft packs(a)	Total(b)			
	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L			
ORIGINAL									
2002-03	81 678	118 893	201 631	79 752	62 788	142 835	344 465	58 010	402 479
2003-04	84 225	120 935	207 962	82 832	62 795	147 074	355 037	62 338	417 378
2004-05	89 477	118 803	209 348	91 146	63 032	155 491	364 836	65 293	430 131
2004									
October	8 285	10 893	19 248	7 995	5 601	13 719	32 967	6 778	39 746
November	10 141	10 852	21 078	9 152	5 511	14 752	35 830	7 944	43 774
December	10 122	10 329	20 630	8 589	4 637	13 307	33 937	8 344	42 281
2005									
January	4 467	7 409	11 921	3 747	3 024	6 869	18 790	2 994	21 784
February	6 357	9 296	15 723	5 769	3 969	9 748	25 470	3 885	29 355
March	7 778	11 400	19 262	7 407	5 173	12 660	31 921	4 706	36 627
April	7 342	9 958	17 402	7 435	5 769	13 320	30 722	5 106	35 828
May	7 100	10 884	18 032	8 951	6 113	15 109	33 141	4 810	37 951
June	6 213	7 886	14 237	8 116	4 949	13 132	27 369	4 462	31 831
July	6 849	9 874	16 792	8 777	6 252	15 099	31 891	5 041	36 932
August	7 126	10 566	17 784	8 620	6 385	15 052	32 836	5 213	38 048
September	8 068	9 702	17 879	8 624	5 512	14 228	32 106	5 858	37 964
October	8 726	9 678	18 485	8 082	5 446	13 579	32 064	7 498	39 562
SEASONALLY ADJUSTED									
2004									
October	7 536	10 281	17 894	7 328	5 134	12 556	30 450	5 411	35 861
November	7 418	9 433	16 935	7 420	5 063	12 600	29 535	5 308	34 843
December	7 410	9 528	17 026	7 701	4 990	12 762	29 788	5 190	34 978
2005									
January	7 093	10 346	17 500	7 576	5 742	13 428	30 928	5 492	36 420
February	7 287	9 887	17 253	7 667	5 248	12 932	30 185	6 008	36 193
March	7 499	10 319	17 898	7 829	5 119	13 144	31 042	5 535	36 577
April	7 785	9 946	17 809	7 791	5 566	13 443	31 252	5 660	36 912
May	7 768	10 875	18 704	8 235	5 688	14 006	32 710	5 524	38 234
June	7 344	8 411	15 874	7 661	4 866	12 588	28 462	5 300	33 762
July	6 988	9 567	16 657	7 696	5 129	12 895	29 552	5 105	34 657
August	7 541	10 775	18 441	7 912	5 173	13 114	31 555	5 127	36 682
September	7 584	9 434	17 140	7 811	5 024	12 908	30 048	5 430	35 478
October	8 508	9 656	18 268	7 955	5 394	13 389	31 657	6 421	38 078
TREND									
2004									
October	7 390	9 894	17 367	7 406	5 224	12 739	30 106	5 372	35 478
November	7 345	9 876	17 298	7 463	5 221	12 783	30 081	5 384	35 465
December	7 329	9 886	17 289	7 541	5 236	12 870	30 159	5 420	35 579
2005									
January	7 359	9 945	17 378	7 633	5 284	13 009	30 387	5 480	35 867
February	7 423	10 019	17 516	7 716	5 351	13 159	30 675	5 545	36 220
March	7 482	10 095	17 652	7 769	5 404	13 263	30 915	5 574	36 489
April	7 491	10 144	17 714	7 784	5 408	13 273	30 987	5 519	36 506
May	7 475	10 137	17 700	7 787	5 360	13 218	30 918	5 418	36 336
June	7 458	10 082	17 637	7 790	5 292	13 143	30 780	5 338	36 118
July	7 479	10 018	17 603	7 799	5 237	13 090	30 693	5 335	36 028
August	7 566	9 941	17 620	7 818	5 193	13 060	30 680	5 414	36 094
September	7 704	9 850	17 672	7 845	5 168	13 058	30 730	5 549	36 279
October	7 859	9 777	17 757	7 876	5 142	13 068	30 825	5 706	36 531

(a) Soft pack containers include all collapsible packs, plastic or otherwise.

(b) Components do not add to total. The difference between the components and total is 'wine in other containers' (see Glossary).

DOMESTIC SALES OF AUSTRALIAN WINE AND BRANDY BY WINEMAKERS

	Table	Fortified	Sparkling bottle fermentation(a)	Sparkling bulk fermentation(a)	Carbonated	Other wine products(b)	Vermouth	Brandy(c)
Period	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L al
2002-03	344 465	20 842	22 991	8 627	2 799	2 498	252	651
2003-04	355 037	21 201	21 555	13 121	3 468	2 738	255	618
2004-05	364 836	19 934	22 988	15 410	4 206	2 547	208	576
2004								
October	32 967	1 475	3 020	1 680	395	191	17	47
November	35 830	1 960	3 210	2 074	414	261	24	64
December	33 937	1 669	3 740	2 180	437	296	22	62
2005								
January	18 790	1 045	997	560	207	171	14	47
February	25 470	1 203	1 187	1 022	314	141	17	30
March	31 921	1 486	1 507	1 162	350	186	16	37
April	30 722	1 711	1 451	1 074	640	213	16	40
May	33 141	1 800	1 440	1 095	255	204	16	47
June	27 369	1 777	1 231	982	273	184	15	41
July	31 891	2 107	1 453	876	332	258	16	49
August	32 836	1 891	1 576	1 159	299	272	16	54
September	32 106	1 497	2 162	1 554	398	229	17	47
October	32 064	1 738	3 089	2 052	374	227	18	52

(a) Spritzig table wines are included with table wine.

(c) Quantities on which excise duty was paid.

(b) See paragraph 4 of the Explanatory Notes and Glossary.

DOMESTIC SALES OF AUSTRALIAN FORTIFIED WINE BY WINEMAKERS

	<i>Sherry in glass less than 2 litres</i>	<i>Port in glass less than 2 litres</i>	<i>Other in glass less than 2 litres (a)</i>	<i>Soft packs</i>	<i>All other containers(b)</i>	<i>Total fortified</i>
	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L
2002-03	2 227	4 075	320	8 856	5 369	20 842
2003-04	2 041	4 296	377	9 042	5 447	21 201
2004-05	1 879	3 932	368	8 931	4 825	19 934
2004						
October	131	293	25	655	371	1 475
November	184	449	37	848	443	1 960
December	208	390	38	641	393	1 669
2005						
January	114	172	20	507	232	1 045
February	105	193	18	542	345	1 203
March	123	259	23	713	369	1 486
April	167	304	28	789	423	1 711
May	161	341	25	837	436	1 800
June	149	336	60	826	405	1 777
July	204	424	32	951	496	2 107
August	137	439	31	884	399	1 891
September	140	301	27	641	388	1 497
October	252	344	34	607	501	1 738

(a) Includes muscat, madiera, tokay and white port.

(b) Includes tankers, cans and rigid containers including glass 2 litres and over.

EXPORTS OF AUSTRALIAN PRODUCED WINE(a), By wine type

WINE TYPE							
Period	White table	Red/rosé table(b)	Total table	Fortified wine	Sparkling wine	Other	Total wine
QUANTITY ('000 L)							
2002-03	193 736	312 881	506 617	3 034	7 933	1 010	518 595
2003-04	206 487	364 767	571 254	2 512	9 805	749	584 319
2004-05	233 898	420 615	654 513	2 069	12 445	693	669 720
2004							
August	22 600	37 134	59 734	121	1 148	45	61 048
September	22 366	37 154	59 520	149	1 492	70	61 231
October	22 623	37 457	60 080	153	2 099	44	62 376
November	17 320	33 186	50 507	126	1 176	74	51 882
December	16 414	35 846	52 260	309	1 317	37	53 923
2005							
January	15 422	29 729	45 151	168	463	79	45 861
February	14 862	29 991	44 853	172	1 092	68	46 184
March	18 107	37 134	55 241	134	834	107	56 316
April	20 496	40 041	60 536	217	906	16	61 675
May	20 079	35 930	56 009	186	651	42	56 889
June	23 982	36 376	60 357	198	727	39	61 321
July	21 471	r38 553	r60 023	138	817	37	r61 015
August	23 825	r36 054	r59 880	204	900	54	r61 037
September	r24 635	r40 308	r64 943	167	1 579	28	r66 717
October	25 166	40 480	65 645	151	2 510	49	68 356
VALUE (c) (\$'000)							
2002-03	788 239	1 561 361	2 349 600	18 266	48 934	6 346	2 423 145
2003-04	793 900	1 628 008	2 421 908	13 665	53 346	4 740	2 493 659
2004-05	843 033	1 787 050	2 630 083	12 653	67 502	4 910	2 715 149
2004							
August	82 280	157 703	239 983	887	6 161	428	247 460
September	86 635	168 685	255 319	1 068	7 996	448	264 832
October	83 363	173 240	256 603	941	11 081	319	268 944
November	62 144	139 160	201 303	787	6 822	545	209 458
December	62 804	154 406	217 210	1 918	7 552	388	227 068
2005							
January	57 065	120 577	177 643	848	2 256	400	181 146
February	54 175	120 823	174 998	847	5 025	439	181 308
March	64 966	155 151	220 116	1 112	4 672	731	226 632
April	71 325	153 330	224 655	1 087	4 975	153	230 870
May	70 136	146 349	216 485	1 174	3 834	414	221 907
June	75 410	160 712	236 122	1 086	3 910	207	241 326
July	r76 664	r158 133	r234 797	1 055	4 275	264	r240 391
August	81 746	r151 005	r232 751	1 262	5 049	324	r239 387
September	r87 602	r178 057	r265 658	1 242	8 400	211	r275 511
October	94 516	185 609	280 125	1 823	13 364	300	295 612

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(a) Exports may include sales made by exporters other than winemakers.

(b) Includes 'Other table wine'.

(c) See paragraph 8 of the Explanatory Notes.

EXPORTS AND IMPORTS OF BRANDY

<i>Period</i>	EXPORTS (a)		IMPORTS (b)	
	<i>Quantity</i>	<i>Value (c)</i>	<i>Quantity</i>	<i>Value (c)</i>
	'000 L al	\$'000	'000 L al	\$'000
2002-03	21	172	557	9 570
2003-04	11	323	540	10 425
2004-05	18	913	519	9 054
2004				
August	2	29	31	463
September	1	9	60	1 264
October	1	44	35	662
November	3	120	66	1 151
December	—	18	74	1 387
2005				
January	5	49	35	650
February	1	154	29	496
March	—	62	32	465
April	—	27	29	507
May	1	18	31	512
June	1	140	49	744
July	5	170	37	579
August	2	56	44	967
September	1	12	55	838
October	4	115	40	816

— nil or rounded to zero (including null cells)

- (a) Exports may include sales made by exporters other than winemakers.
 (b) Imports cleared for home consumption. See paragraph 6 of the Explanatory Notes.
 (c) See paragraphs 8 and 9 of the Explanatory Notes.

Country	WINE TYPE						TOTAL WINE	
	White table	Red/rosé table(b)	Total table	Fortified	Sparkling	Other	Quantity	Value(c)
	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	\$'000
EXPORTS (d)								
United Kingdom	11 079	14 495	25 574	15	1 490	1	27 080	109 948
United States of America	6 300	11 297	17 597	48	169	—	17 814	83 355
New Zealand	806	1 700	2 506	27	325	6	2 863	13 281
Canada	1 044	3 267	4 311	26	75	—	4 412	28 061
Germany, Federal Republic of	1 444	2 048	3 492	2	—	—	3 494	7 763
Netherlands	1 568	1 232	2 800	—	5	—	2 805	8 013
Denmark	279	1 276	1 555	4	26	—	1 585	4 934
Ireland	558	766	1 323	—	49	—	1 372	6 772
Sweden	183	357	540	1	95	—	636	4 032
Belgium	573	551	1 124	—	19	—	1 143	2 946
Japan	154	367	521	1	106	—	628	3 807
Switzerland	18	86	104	—	16	—	120	604
France	223	511	734	—	8	1	742	1 725
Singapore	101	309	410	1	17	4	432	3 517
Norway	39	235	274	—	15	—	289	1 665
Hong Kong	69	193	262	1	15	1	279	1 850
Malaysia	42	197	239	1	1	11	253	1 528
Finland	108	251	358	—	11	—	370	1 601
Thailand	60	108	168	—	4	—	173	764
United Arab Emirates	28	44	71	1	8	—	80	303
Total other countries(e)	490	1 191	1 681	23	56	24	1 784	9 124
Total all countries	25 166	40 480	65 645	151	2 510	49	68 356	295 612

IMPORTS (f)

New Zealand	985	139	1 124	—	136	114	1 374	10 303
Italy	34	114	148	4	468	8	629	3 586
France	25	43	68	—	358	1	427	7 388
Spain	—	10	10	—	—	—	10	31
Portugal	—	15	15	3	—	21	39	266
United Kingdom	—	7	7	—	—	—	7	121
Germany, Federal Republic of	14	3	18	—	7	36	60	279
Greece	1	3	4	—	—	6	10	21
Total other countries(e)	117	91	208	2	19	11	240	930
Total all countries	1 177	425	1 602	9	988	198	2 796	22 925

— nil or rounded to zero (including null cells)

(a) For details on the selection of countries see paragraph 7 of the Explanatory Notes.

(b) Includes 'Other table wine'.

(c) See paragraphs 8 and 9 of the Explanatory Notes.

(d) Exports may include sales made by exporters other than winemakers.

(e) Includes other countries as detailed in *Standard Australian Classification of Countries (SACC)* (cat. no. 1269.0).

(f) Imports cleared for home consumption. See paragraph 6 of the Explanatory Notes.

EXPORTS OF AUSTRALIAN WINE(a), By region

Period	Oceania and Antarctica	Europe and the former USSR	South-East Asia	North-East Asia	Northern America	Other(b)	Total all regions	European Union(c)
QUANTITY ('000 L)								
2002-03	33 499	290 011	7 249	9 152	175 321	3 364	518 595	281 933
2003-04	28 615	322 546	9 333	12 398	207 970	3 457	584 319	313 948
2004-05	26 615	374 626	13 230	17 279	233 171	4 798	669 720	368 011
2004								
August	2 846	39 543	883	1 392	16 069	315	61 048	38 672
September	3 240	35 531	859	1 221	20 101	278	61 231	35 081
October	2 390	37 201	934	1 934	19 588	329	62 376	36 725
November	3 021	30 529	1 556	2 086	14 291	399	51 882	30 019
December	1 901	25 359	1 176	1 352	23 802	333	53 923	25 006
2005								
January	1 438	24 481	646	1 105	17 975	217	45 861	24 000
February	1 571	27 828	712	1 355	14 277	441	46 184	27 243
March	2 075	28 610	1 389	1 350	22 474	418	56 316	28 189
April	2 010	35 282	855	1 523	21 521	485	61 675	34 773
May	2 194	26 465	2 747	1 222	23 840	421	56 889	25 908
June	1 902	36 926	795	1 512	19 831	355	61 321	36 289
July	2 695	r36 786	682	1 399	18 967	487	r61 015	r36 257
August	1 500	36 407	r743	1 898	20 191	298	r61 037	35 526
September	2 889	r40 393	r1 035	r1 560	r20 508	332	r66 717	r40 055
October	3 078	40 129	1 063	1 432	22 226	428	68 356	39 524
VALUE (d) (\$'000)								
2002-03	107 376	1 184 324	52 246	57 470	1 007 724	14 006	2 423 145	1 141 847
2003-04	106 839	1 165 185	61 869	74 274	1 071 017	14 474	2 493 659	1 133 062
2004-05	104 390	1 316 533	74 717	93 667	1 106 231	19 611	2 715 149	1 287 727
2004								
August	11 063	145 381	6 374	7 978	75 347	1 317	247 460	141 516
September	10 725	145 222	6 038	6 881	94 611	1 355	264 832	143 345
October	8 971	140 117	7 195	9 991	101 295	1 375	268 944	138 055
November	12 569	101 172	9 142	11 312	73 402	1 862	209 458	98 678
December	8 681	90 037	6 977	7 993	111 913	1 467	227 068	88 247
2005								
January	4 400	89 112	4 409	6 032	76 149	1 044	181 146	87 199
February	5 785	92 813	5 156	6 894	69 028	1 632	181 308	90 393
March	7 801	93 948	6 613	8 258	108 074	1 937	226 632	92 312
April	7 920	112 579	6 815	8 424	93 252	1 880	230 870	110 401
May	8 712	91 115	5 866	6 211	108 189	1 813	221 907	88 772
June	8 037	116 334	5 163	7 321	103 086	1 385	241 326	113 602
July	10 044	r124 810	4 750	8 013	90 812	1 961	r240 391	r121 340
August	6 414	125 828	r5 378	9 617	90 609	1 541	r239 387	122 433
September	10 627	r142 946	r6 494	r8 731	r104 816	1 897	r275 511	r140 779
October	14 295	152 098	6 668	8 487	111 417	2 648	295 612	148 966

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(a) Exports may include sales made by exporters other than winemakers.

(b) Includes ships' stores and other countries as detailed in *Standard Australian Classification of Countries (SACC)* (cat. no. 1269.0).

(c) The 'European Union' is not additional to the total and is a component of the 'Europe and the former USSR' region. Includes all 25 current members of the European Union.

(d) See paragraph 8 of the Explanatory Notes.

IMPORTS CLEARED (a), Selected countries(b)

Period	New Zealand	Italy	France	Spain	Portugal	United Kingdom	Germany, Federal Republic of	Greece	Other	Total all countries
	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L
2002-03	4 929	4 844	2 728	501	463	400	368	357	2 523	17 112
2003-04	5 629	4 672	3 064	564	621	20	354	313	3 501	18 737
2004-05	9 479	4 937	3 492	684	418	31	448	285	2 364	22 139
2004										
August	836	423	281	13	37	—	26	16	78	1 710
September	1 166	388	395	68	41	—	47	14	112	2 233
October	945	627	367	60	41	11	20	17	353	2 441
November	902	592	330	140	26	2	32	45	714	2 783
December	1 055	580	510	84	44	1	51	39	398	2 761
2005										
January	584	328	151	34	21	—	34	34	79	1 264
February	665	438	230	32	23	—	22	7	83	1 500
March	905	356	234	73	60	—	66	18	133	1 845
April	607	247	247	15	21	6	41	10	133	1 326
May	695	255	196	100	23	2	48	20	131	1 469
June	545	257	352	11	33	—	27	36	94	1 355
July	553	491	255	24	42	1	25	32	108	1 531
August	1 104	527	278	77	76	2	29	27	126	2 245
September	1 419	448	322	120	26	4	50	17	57	2 464
October	1 374	629	427	10	39	7	60	10	240	2 796

— nil or rounded to zero (including null cells)

(a) Imports cleared for home consumption. See paragraph 6 of the Explanatory Notes.

(b) For details on the selection of countries see paragraph 7 of the Explanatory Notes.

IMPORTS CLEARED BY WINE TYPE(a)

Period	WINE TYPE						Total wine
	White table	Red/rosé table(b)	Table wine	Fortified wine	Sparkling wine	Other wine	
QUANTITY ('000 L)							
2002-03	6 446	4 624	11 070	190	3 851	2 001	17 112
2003-04	7 703	4 114	11 817	734	4 787	1 399	18 737
2004-05	10 502	4 280	14 782	253	5 187	1 918	22 139
2004							
August	864	334	1 198	14	360	138	1 710
September	1 069	445	1 514	30	530	159	2 233
October	1 181	419	1 600	32	700	109	2 441
November	1 340	365	1 706	20	771	286	2 783
December	1 230	486	1 716	21	750	274	2 761
2005							
January	568	217	785	25	297	156	1 264
February	530	375	905	19	367	210	1 500
March	992	344	1 336	19	363	125	1 845
April	659	321	980	16	237	93	1 326
May	727	342	1 068	19	273	109	1 469
June	725	267	991	12	234	117	1 355
July	591	355	946	16	390	180	1 531
August	1 065	543	1 608	9	536	92	2 245
September	1 436	443	1 879	12	510	63	2 464
October	1 177	425	1 602	9	988	198	2 796
VALUE (c) (\$'000)							
2002-03	47 504	27 733	75 237	1 179	53 703	9 088	139 207
2003-04	50 345	29 541	79 886	2 065	64 995	5 459	152 405
2004-05	78 428	30 510	108 937	1 728	68 063	9 512	188 240
2004							
August	7 673	2 713	10 386	110	4 873	705	16 074
September	8 872	3 477	12 350	316	7 876	1 045	21 586
October	8 500	3 010	11 510	192	8 222	462	20 387
November	6 996	2 965	9 960	150	9 704	1 500	21 314
December	8 499	3 467	11 966	161	9 997	1 241	23 365
2005							
January	4 648	1 275	5 923	121	3 291	753	10 088
February	4 257	2 203	6 460	103	4 174	1 109	11 846
March	7 530	1 950	9 479	106	4 295	602	14 483
April	5 712	2 369	8 081	156	4 585	467	13 288
May	5 340	2 664	8 005	123	3 585	476	12 189
June	5 240	2 035	7 275	62	3 965	557	11 859
July	4 806	2 942	7 748	163	5 118	770	13 799
August	8 887	4 276	13 164	43	6 425	426	20 058
September	11 316	2 880	14 196	97	7 763	289	22 345
October	8 451	2 801	11 252	189	10 406	1 078	22 925

(a) Imports cleared for home consumption. See paragraph 6 of the Explanatory Notes.

(b) Includes 'Other table wine'.

(c) See paragraph 9 of the Explanatory Notes.

EXPLANATORY NOTES

INTRODUCTION

1 The information shown in this publication for the domestic sales of Australian produced wine is obtained directly from winemakers by means of a mail collection. The brandy sales figures shown represent quantities on which excise duty was paid, i.e. the quantity of brandy released for sale. Statistics relating to import clearances and exports are based on information provided to the Australian Customs Service by importers, exporters and their agents.

SCOPE AND COVERAGE

2 The information on domestic sales of Australian produced wine is obtained from winemaking enterprises with sales of 250,000 litres or more in either of the previous two financial years. These account for approximately 94% of total wine sales. All sales data are collected on an Australia-wide basis only and state figures are therefore not available.

3 Tables 1–3 include all sales by winemakers (within the scope of the collection) with the exception of exports, sales for ships' stores, sales of imported wine and brandy and inter-winery sales, the last exclusion being necessary to avoid duplication in the published figures. From July 1998 the definition for table wine in the glass container categories changed from '1 litre and under' to 'less than 2 litres'. This series has been retained as the contribution of the over 1 litre but under 2 litres containers (such as table wine in magnum sized bottles) is believed to have been less than 1%. There is an expectation this contribution will increase in the future. This has a consequential effect for the 'other containers' category which includes glass containers 2 litres and over from July 1998 (prior to this it was glass over 1 litre). This series will also be retained.

4 From July 2000, the category 'Flavoured wine' has been changed to 'Other wine products'. This change reflects the inclusion of de-alcoholised, low and reduced alcohol wines in the category. These wine types were previously included in 'Table wine'. While it is expected that the effect on the 'Table wine' series resulting from this change will be insignificant, care should be taken in comparing 'Flavoured wine' with 'Other wine products'.

IMPORTS AND EXPORTS

5 Figures relating to international trade in wine and brandy are presented in tables 4–9 to provide a basis for assessing the overall wine market. ABS procedures are designed to ensure that sufficient editing is undertaken to guarantee the quality and integrity of trade statistics to at least the six-digit Harmonized Commodity Description and Coding System (HS) level. After the release of monthly trade statistics, the ABS may receive a number of client requests to investigate cases of possible misreporting. Most relate to potential errors at the more detailed levels of the commodity classification. Client requests for data investigations of this type will be undertaken free of charge if data at the six-digit level of the HS are affected. Otherwise investigations will only be considered if the value of the aggregate data queried exceeds \$250,000 in each month queried, and the cost of the investigation is met by the client.

6 Imports cleared for home consumption (including re-imports, that is, goods originating in Australia that have been exported but then returned to source) comprise those goods entered for home consumption, together with goods cleared from Customs warehouses. Exports of Australian produce are defined as exports of goods, materials or articles which have been produced, manufactured or partly manufactured in Australia. Due to a change in the Customs Tariff codes implemented in July 1999 and July 2000, the wine type categories are not necessarily comparable with earlier data.

7 In order to retain stability in the time-series of data, the selection of countries for which exports and imports data has been presented has been based upon the level of annual imports or exports from the previous financial year.

EXPLANATORY NOTES *continued*

IMPORTS AND EXPORTS

continued

8 The value of exports is the free on board (f.o.b.) transactions value of the goods expressed in Australian dollars. The ABS converts foreign currency f.o.b. values to Australian dollars using the exchange rate prevailing on the date of departure shown on the export manifest.

9 The value of imports is the Australian customs value. Goods are valued at the point of containerisation (in most cases) or the port of shipment, or at the customs frontier of the exporting country, whichever comes first.

10 For details of currency conversion procedures for wine export values, please refer to 2.34 and 2.35 of *International Merchandise Trade, Australia; Concepts, Sources and Methods, 2001* (cat. no. 5489.0). Goods invoiced in one of six major foreign currencies are converted to Australian dollars by the Australian Bureau of Statistics. Sales in other foreign currencies are converted by the exporter to Australian dollars.

SEASONALLY ADJUSTED AND TREND ESTIMATES

11 Seasonal adjustment is a means of removing the estimated effects of normal seasonal variation from the series so that the effects of other influences can be more clearly recognised. Seasonal adjustment does not remove from the series the effect of irregular influences (e.g. abnormal weather and industrial disputes).

12 The seasonally adjusted estimates in this publication have been produced using a concurrent methodology whereby the seasonal factors are revised each month to take into account the seasonality exhibited by the latest observation. A more detailed review is conducted annually.

13 The overall degree of revision to the seasonally adjusted estimates is expected to be less on average than would be the case with annual reanalysis only. However, the nature of the seasonal adjustment process is such that the magnitude of some revisions resulting from each adjustment may be quite significant, especially towards the end of the series. For this reason additional care should be exercised when interpreting movements in seasonally adjusted data for recent months.

14 The smoothing of seasonally adjusted series to create trend estimates is a means of reducing the impact of the irregular component of the series. The trend estimates of wine sales have been derived by applying a 13-term Henderson weighted moving average to the seasonally adjusted series.

15 For further information, see *Information Paper: A Guide to Interpreting Time Series — Monitoring Trends* (cat. no. 1349.0) or contact the Director, Time Series Analysis on Canberra (02) 6252 5132.

ACKNOWLEDGMENT

16 ABS publications draw extensively on information provided freely by individuals, businesses, governments and other organisations. Their continued cooperation is very much appreciated: without it, the wide range of statistics published by the ABS would not be available. Information received by the ABS is treated in strict confidence as required by the *Census and Statistics Act 1905*.

RELATED PUBLICATIONS

17 Another ABS publication which may be of interest is the *Australian Wine and Grape Industry* (cat. no. 1329.0). This is a statistical compendium of Australia's wine and grape industries containing information on: area of vines and production of grapes by region; wine production and grapes crushed by region; structure of the wine manufacturing industries; stocks of wine held by winemakers at 30 June; domestic wine sales; exports and imports of wine; price indexes of grapes and wine; consumption of wine and world comparisons.

18 Current publications and other products by the ABS are listed in the *Catalogue of Publications and Products* (cat. no. 1101.0). The Catalogue is available from any ABS office or the ABS web site <<http://www.abs.gov.au>>. The ABS also issues a daily Release Advice on the web site which details products to be released in the week ahead.

GLOSSARY

Carbonated wine	Wine which has dissolved carbon dioxide and the carbon dioxide is added artificially to the wine.
Domestic Sales	All sales of Australian produced wine by winemakers within the scope of the survey whether they be wholesale or retail sales, or bulk sales to other wineries outside of the scope of the survey. Excluded are inter-winery sales, sales to ships' stores and the volume of imported wine blended with Australian wine and sold domestically.
Exports	Exports of wine to overseas ports including sales made by exporters and wine producers.
Fortified wine	Wine to which grape spirit, brandy or both has been added, thereby adding alcoholic strength and precluding further fermentation. Fortified wine must contain at least 150 millilitres/litre and not more than 200 millilitres/litre of ethanol at 20° Centigrade.
Grape spirit	Spirit obtained from the distillation of wine or by-products of winemaking or the fermented liquor of a mash of dried grapes and contains methanol in a proportion not exceeding 3 grams per litre at 20° Centigrade of the ethanol content.
Imports for home consumption	Imported goods brought into the country for consumption or further processing, but excluding goods imported with the reasonable expectation of re-export within a limited time.
Other containers	All other wine packaging except glass bottles containing less than 2 litres and soft packs. Included in this category are glass containers greater than 2 litres, cans and bulk wine in tankers or other such containers.
Other wine products	Products such as flavoured wine, cocktails, marsala, aperitif and tonic wines. De-alcoholised, low and reduced alcohol wines are also included.
Soft packs	A container type including all collapsible packs whether plastic or of other material.
Sparkling	A product consisting of wine that by complete or partial fermentation of contained sugars has become surcharged with carbon dioxide.
Table wine	A product of the complete or partial fermentation of fresh grapes or products derived solely from fresh grapes.
Total other wine	Includes fortified wines such as sherry, port, muscat, maderia, tokay and white port etc., sparkling wines both bottle and bulk fermentated, carbonated wine, vermouth and other wine products such as flavoured wine, cocktails, marsala, aperitif and tonic wines, de-alcoholised and low or reduced alcohol wines.

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